



DISPUTE RESOLUTION COURSES 2024

We offer courses in
Mediation, Arbitration and
Negotiation



Schedule

27 JANUARY 2024

Arbitration Module 1: Foundation

3 Hours

Online and In-person

Professionals 20,000 Rs- /

Students 15,000 Rs- /

3,4,10 FEBRUARY 2024

Negotiation Course

15 Hours

In-person only (Limited Seats)

30,000 Rs- /

17,18,24,25 FEBRUARY 2024

Mediation Module 1: Foundation

20 Hours

In-person Only (Limited Seats)

40,000 Rs- /

END FEBURARY 2024

Arbitration Module : Advanced

Domestic Arbitration Pathway

Coming Soon!

MARCH 2024

Arbitration Module : Advanced

International Arbitration Pathway

Coming Soon!

APRIL 2024

Mediation Module : Advanced

Civil-Commercial Mediator Pathway

Coming Soon!

The dates are for Lahore only .
Other cities TBA

Limited partial scholarships and sponsorships available subject to terms and conditions.

Foundation Arbitration Course

27 JANUARY 2024

Embark on a transformative journey in the realm of alternative dispute resolution with our program on arbitration. Crafted by a distinguished cadre of global experts boasting decades of invaluable experience in the field, this program promises a practical and immersive training experience.

Upon completion, you'll be conferred with opportunities within our arbitration pathways. Unlike many local and long-distance LL.B programs in Pakistan, our initiative addresses the critical gap by providing comprehensive training in arbitration—a highly lucrative and sought-after field.

Tailored with precision to align with the nuances of the local ADR landscape and the legal framework of Pakistan, as well as catering to the demands of the international market, our program is a beacon for both aspiring students and seasoned professionals venturing into the dynamic world of arbitration.

Join us to not just gain theoretical knowledge but to immerse yourself in a dynamic, engaging academic and professional journey that propels you towards success in the exciting field of arbitration.

THE COURSE AIMS TO HELP YOU TO UNDERSTAND:

WHAT IS ARBITRATION?

PROCESS OF ARBITRATION

LAWS AND RULES IN ARBITRATION

MODALITIES IN INTERNATIONAL ARBITRATION AND

DOMESTIC ARBITRATION

BASICS OF ARBITRATION AGREEMENT

BASICS OF ARBITRATION AWARDS

This course is a skills-based module as we believe that people learn best by practicing arbitration skills through practical learning. During your training you will have lectures, role plays on arbitration, and other teaching tools to equip you with the practice of arbitration. Tutors are available to you throughout the programme to discuss any aspect of the course.

TO BOOK A PLACE ON OUR COURSES, PLEASE VISIT:

WWW.ADRINITIATIVE.COM

CONTACT:

COURSES@THEADRINITIATIVE.COM

+92 318 4848940

TESTIMONIALS



“It was a wonderful course in introductory-level Arbitration. I think it was first in its nature offered at a competitive price and containing great content. I would be willing to do its Advance Course with You. I hope ADR Initiative will be expanding such opportunities for legal professionals.”

-Aurangzeb Shami

(Legal Manager- Punjab Thermal Power Ltd.)



ARBITRATION FOUNDATION COURSE

3 day Negotiation Course

3,4,10 FEBURARY 2024

Embark on a transformative learning journey that seamlessly integrates theory and practice, unlocking the art and science of negotiation. Our course is meticulously designed to empower students with the conceptual prowess needed to navigate and analyze complex negotiation scenarios.

Discover the art of making deals and agreements with others. You'll learn the theory behind negotiation and also get hands-on practice to boost your confidence in real-life situations. It's like learning a secret code to understand how negotiations work. We'll help you grasp the psychology behind decision-making in negotiations—making you a skilled and thoughtful negotiator.

This isn't just about guessing; it's about understanding people, processes, perceptions, and how you present your ideas. Your journey with us is not only academic but also about gaining practical skills for success in everyday life.

THE COURSE AIMS TO HELP YOU :

MASTER THE FUNDAMENTAL PRINCIPLES OF NEGOTIATION.

ARTICULATE WHAT SETS NEGOTIATION APART FROM OTHER SOCIAL INTERACTIONS.

GRASP THE THEORETICAL UNDERPINNINGS OF CONFLICTS.

ANALYZE AND NAVIGATE TRUST-BUILDING ELEMENTS, CONSIDERING CULTURAL AND PSYCHOLOGICAL NUANCES.

DEPLOY STRATEGIES FOR FOSTERING A POSITIVE NEGOTIATION ENVIRONMENT.

DIFFERENTIATE BETWEEN NEGOTIATING POSITIONS AND UNDERLYING INTERESTS.

NAVIGATE VARIOUS NEGOTIATION SCENARIOS, FROM WIN-WIN TO LOSE-LOSE.

APPLY THE PRINCIPLES OF PRINCIPLED NEGOTIATION BY FISHER AND URY.

This course is a skills-based module through practical learning. During your training you will have lectures, role plays and other teaching tools.

This is an in-person course focused on practical scenarios and based on human psychology.



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20-Hr Foundation Mediation Course

17,18,24,25 FEBRUARY 2024

This programme provides you with first class training as a Mediator. Our programme is written and delivered by our pool of global experts who have decades of alternative dispute resolution experience. Successful completion of the programme will allow you to gain the status of Adri's Certified Mediator'. Our course is designed to inspire and galvanise the growing number of aspiring young mediators emerging in Pakistan. This course is developed keeping in mind the local ADR landscape and the laws of Pakistan. It is developed for students and professionals who are stepping into the world of ADR.

The course aims to help you to understand:

- ADR Landscape in Pakistan
- Psychological theory of conflict
- The Mediation process
- Art of Communication
- Role of Mediator
- Legalities of a Mediation
- Methodical process of achieving the settlement in a dispute

TESTIMONIALS



“The course was very informative one. The method of the course was very unique and really helpful in professional life. Good wishes for Team

ADRI.”

-Zunair Seemab (CPPA)



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This course is a skills-based module as we believe that people learn best by practicing mediation skills through practical learning. During your Mediators training over 70% of your time will be spent in role-play scenarios with tutor-observed sessions.

Case study mediation exercises, group discussions and debriefing sessions will help you to practice the skills you have learned. Tutors are available to you throughout the programme to discuss any aspect of the course.



“The mediation course was truly remarkable. The mixed balance of interactive classroom sessions and role plays in this training added significantly to the learning of participants. I would definitely encourage everyone interested in the field to attend this course.”

Haseen Raza (SECP)

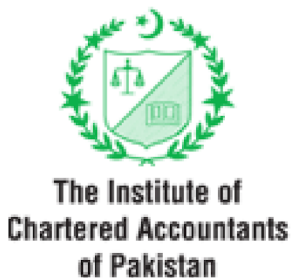


OUR CLIENTS

WE HAVE TRAINED PROFESSIONALS AND STUDENTS FROM THE FOLLOWING ORGANISATIONS AND EDUCATIONAL INSTITUTIONS OFFICIALLY.



OFFICE OF THE
ATTORNEY-GENERAL FOR PAKISTAN



CA
PAKISTAN



The Asia Foundation

Coming Soon!!!

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Mediation Module : Advanced
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Register your interest for these courses by emailing
info@theadrinitiative.com



You can also visit our ADR Centre by booking an appointment at : +92 318 4848940