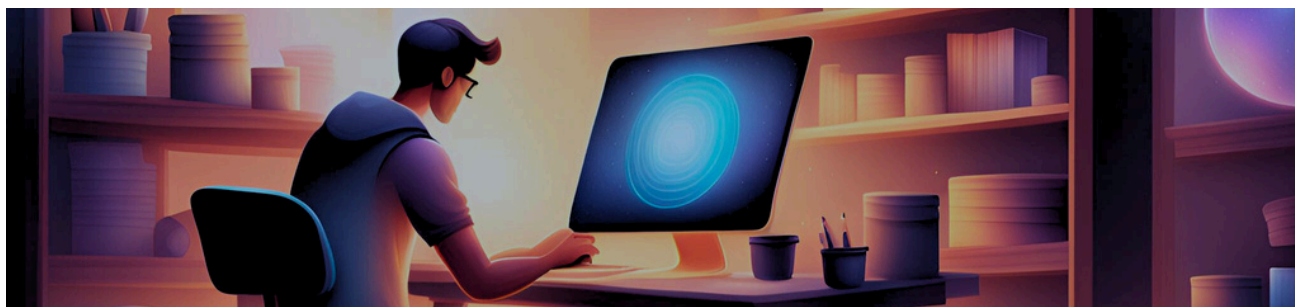


Pakistan Mediation Training



Pakistan's first and only platform offering modern dispute resolution training and services.

Foundation Mediation Course



10 Hour- Foundation Mediation Course



Introducing a taste of mediation and the world of alternative dispute resolution.

This programme provides participants with the basic mediation training. The programme is written and delivered by a pool of global experts who have decades of alternative dispute resolution experience.

Upon successful completion, participants will attain the status of Adri's Certified Mediator. They then have the option to advance their skills by enrolling in a comprehensive 40-hour mediation course, which offers accreditation from the Civil Mediation Council (CMC) in the UK and the International Mediation Institute (IMI) at a discounted rate.

This course is designed to inspire and galvanise the growing number of aspiring young mediators emerging in Pakistan. It has developed keeping in mind the local ADR landscape and the laws of Pakistan. It caters to students and professionals who are stepping into the world of ADR.

It is a skills-based module following the teaching methodology that people learn best by practising mediation through practical learning. During the Foundation Mediators training over 60% of the time will be spent in role-play scenarios with tutor-observed sessions.

Case study mediation exercises, group discussions and debriefing sessions will help participants to practice the skills they have learned. Tutors are available to throughout the programme to discuss any aspect of the course.

In Short:

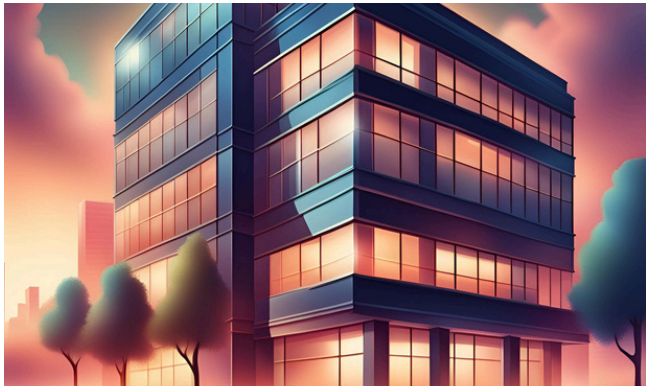
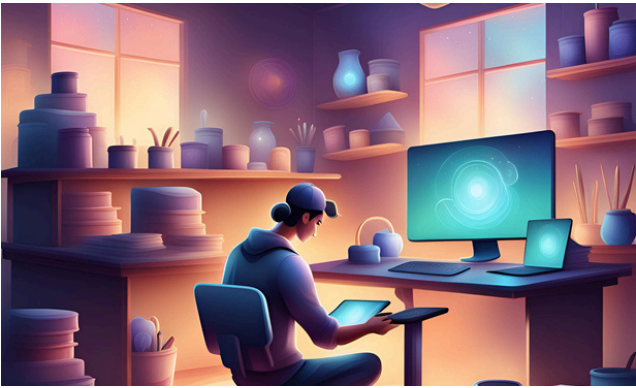
1. Basic Mediation Training

2. 10 hours, can be done online or in-person

3. Can join the CMC and IMI accredited training at a discounted price

4. Active learning with role plays, lectures, discussions, and feedback

5. Delivered by firm that operates in UK, Pakistan and UAE for maximum career options



Foundation Mediation Training

This course comprises of a minimum of **10 hours in person or hybrid training**, delivered by one of our accredited lead trainers.

Generally the training course takes place over 2-3 days and **comprises of 50% role play exercises**, allowing participants to practice their mediation skills. The roleplays are varied for deeper perspective into real scenarios. Case study mediation exercises, group discussions and debriefing sessions enable the practice of the skills learned.

This comprehensive mediation training course is designed to equip participants with the fundamental skills and knowledge required to effectively mediate disputes in various contexts.

Trainers are available throughout the programme to discuss any aspect of the course including practical difficulties. ADRI ensures that each delegate understands the context and application of the core skills needed to become an excellent mediator



Course objectives

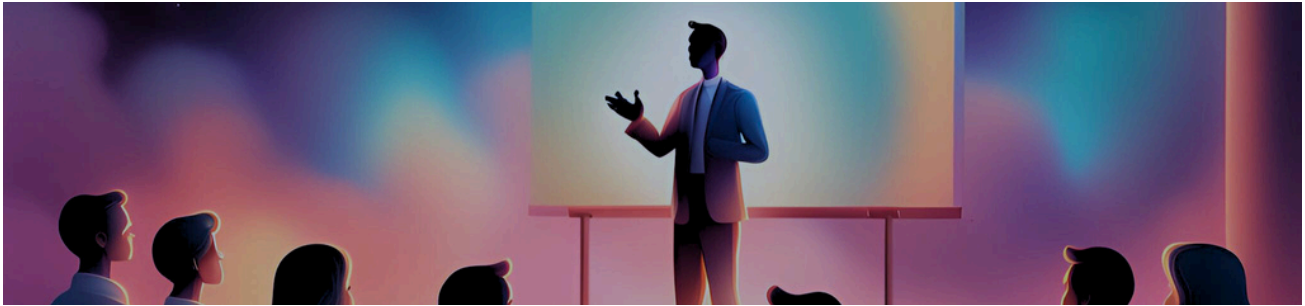
- Welcome and introduction
Different types of Mediation
- Definition of mediation
- Core principles of mediation
- The Mediation Process
- Role of the Mediator
- Negotiations in mediation



Course objectives

- Skill Development and Practical Application
- Role Plays and Demonstrations:
Participate in role-playing exercises to practice initiating mediation, information gathering, negotiating, and finalizing settlements.
- Advanced Negotiation Techniques:
Learn negotiation principles such as BATNA and ZOPA, and develop techniques for creating meaningful settlement offers.

Accredited Civil Commercial Mediation Course



You asked and we delivered :

Online & in-person

Accredited Civil/Commercial Mediation Training!



Introducing a Pioneering Partnership in Mediation Training

We are thrilled to announce a groundbreaking partnership between the ADR Initiative and Crowther Mediation, uniting two leaders in dispute resolution services and training.

This collaboration brings together extensive expertise from both organizations to offer both online and in-person Civil-Commercial Mediation courses, accredited by the Civil Mediation Council (CMC) in the UK and the International Mediation Institute (IMI).

Their training courses are designed to meet the highest standards of excellence, receiving dual accreditation from CMC and IMI. This ensures that the delegates gain a qualification recognized worldwide, opening doors to international careers in mediation. Through this partnership, participants will benefit from the combined strengths of both institutions, ensuring a learning experience that is rich, diverse, and profoundly effective.

Participants can now become globally recognized accredited mediators by both the Civil Mediation Council (CMC) and the International Mediation Institute (IMI). This prestigious accreditation has been made affordable, offered at an exceptional value below PKR 100,000, making it accessible to a wider audience

The program has been tailored to accommodate working professionals and individuals from multiple cities. Delegates now have the flexibility to learn either online or in-person, with sessions designed to fit into just 2-3 hours per day.

The courses are delivered by leading ADR professionals from firms operating across the UK, UAE, and Pakistan. These experts actively collaborate with entities like USAID, and with both governmental and private sectors in Pakistan to develop ADR systems.

Participants can start with foundational training and have the option to advance to international accreditation at a reduced fee. Join this program to advance your career in mediation and become part of a pioneering effort in ADR.

In Short:

1. CMC and IMI accredited (Only company in Pakistan offering this)
2. The most affordable mediation course in the world - Below PKR 100k
3. Can be done online or in person at ADRi
4. At your own pace
5. Delivered by firms that operate in UK, Pakistan and UAE for maximum career options
6. Option to start with foundation course before accreditation



Civil/Commercial Mediation Training

This course comprises of a minimum of **40 hours in person or hybrid training**, delivered by accredited lead trainers. To achieve the best possible results for the delegates, the training courses have a very small trainer: **delegate ratio of 1:6**. This allows experienced trainers to provide one to one support, observations and feedback.

Generally the training course takes place over five days and **comprises of 50% role play exercises**, allowing participants to practice mediation skills. All of the role plays are based on real cases.

The course creates a rich and stimulating environment with plenty of opportunities to interact with the course trainers and fellow delegates. **Case study mediation exercises, group discussions and debriefing sessions** enable participants to practice their skills

Trainers are available to throughout the programme to discuss any aspect of the course including practical difficulties. Crowther Mediation and ADRI ensure that each delegate understands the context and application of the core skills needed to become an excellent mediator



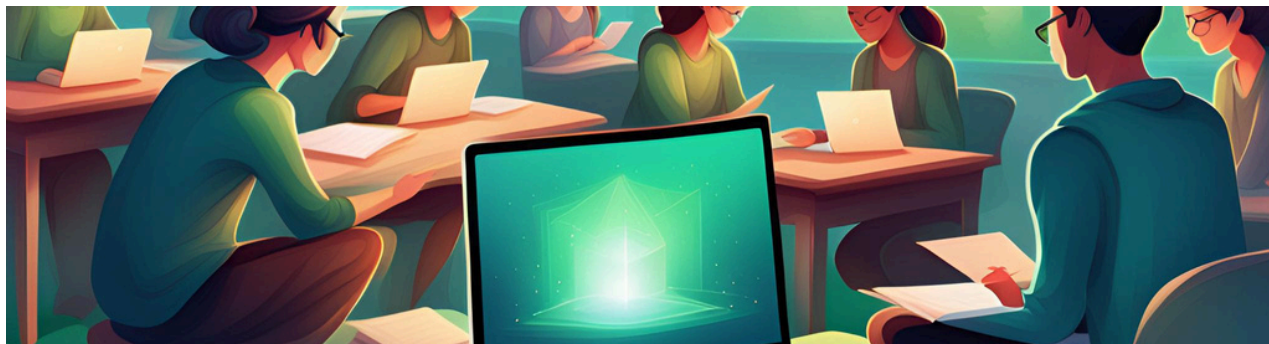
Course objectives

- Welcome and introduction to Civil Mediation Foundation Training
- Civil Mediation - an overview: -
- Types of dispute resolution and where civil mediation fits in
- History of civil mediation and recent developments
- Definition of mediation
- Core principles of mediation
- Mediation in Pakistan



Course objectives

- Mediation process – five stages of mediation
- Civil mediation skills
- Negotiations in mediation
- Addressing high conflict cases and power imbalances
- Diversity and equality within the mediation process
- Bringing mediation to a conclusion



Fee Structure

FOUNDATION MEDIATION FEE STRUCTURE

Students	PKR 15,000
Professionals	PKR 20,000

ACCREDITED CIVIL/ COMMERCIAL MEDIATION FEE STRUCTURE

Original Price
~~**GBP 2000 (PKR 700,000)**~~

In the world the course is offered for GBP 2000 i.e 700,000 -/PKR, however our sponsored pricing to promote mediation in Pakistan is a fraction of it.

Students	PKR 80,000
Professionals	PKR 95,000

As a special gift from the ADRI founders, students of the Foundation Course who wish to become Accredited Mediators shall receive a further discount equivalent to the fee paid for the Foundation Course



Trainer Profile Highlights

Nicola Crowther
CEO- Crowther Mediation

- Extensive Legal and Mediation Career: Transitioned to mediation in 2010 after a ten-year legal career, establishing Crowther Mediation in 2014.
- Leadership in Mediation Practice: Founded the largest independent mediation practice in the North of England, specializing in civil, commercial, family, and workplace disputes.
- International Recognition: Crowther Mediation is the only UK licensed mediation practice operating in Dubai, serving a global clientele.
- Accredited Training Programs: Provides internationally recognized Civil Mediation and Workplace Mediation training courses, accredited by the Civil Mediation Council UK and the International Mediation Institute.
- Family Mediation Expertise: Qualified as a family mediator in 2010 with the Family Mediation Association. Holds accreditation with both the Family Mediation Association and Family Mediation Council.
- Influential Board Member: Elected board member of the Family Mediation Association, contributing to policy discussions with the Ministry of Justice and the Legal Aid Agency.
- Professional Practice Consultant: Supervises and trains family mediators, also qualified to consult directly with children during mediation.
- Civil Mediation Qualifications: Trained and accredited as a Civil Mediator with the ADR Group in 2016.
- Global Approvals and Memberships: Approved by the EU and the Greek Bar Council for civil and family mediation training in the EU. Member of the Singapore International Mediation Institute (SIMI).



Mehak Zaraq Bari

Co-founder - The ADR Initiative

- Nominated and Shortlisted for National Mediation Award [UK -2020]
- Head of Law at Ivy College of Management Sciences [2020-2022], Associate Director at Pakistan College of Law [2018-2020], Director at Business and Law School [2018]
- Approved Lecturer and Dissertation Supervisor [LL. B and LLM] for University of Bedfordshire
- Lecturer and Trainer for legal research, drafting and writing for LL.M and LL.B. [UOL, PU, Arden, Pearson, Bedfordshire]
- Accredited Mediator and Negotiator (SIMI, CMC, IMI)
- Master Trainer at The ADR Initiative
- LL.M (QMUL), LL. B (UOL), BSc in Accounting and Finance (UOL), Diploma in Economics (UOL), Certificate in Counselling (CPCAB)



Syed Akbar Hussain

Founder - The ADR Initiative

- Nominated and Shortlisted for National Mediation Award [UK - 2020]
- Resident Representative of ADR ODR International [2019-21]
- ADR Trainer at Punjab Judicial Academy
- ADR Lecturer for University of London (LL.B)
- Accredited Mediator, Negotiator and Arbitrator (CMC, SIMI, IMI)
- Arbitrator at Shanghai Arbitration Commission
- Advisor - ADR Project with The Asia Foundation
- Chairman - ADR Committee of Lahore High Court Bar Association
- Master Mediator and Negotiator at ADR Initiative
- Master Trainer at The Mediation Institute
- LL. M Private Law (Turkey), PG Certificate and LL.B (University of London)



Nausheen Ahmad

- Accomplished legal expert with over three decades of experience.
- Serves as an Independent Director for Meezan Bank Ltd, Jubilee General Insurance Co Ltd, and International Steel Ltd.
- Member of the Pay and Pension Commission of Pakistan.
- Held significant legal positions at Pakistan Petroleum Ltd, Unilever Pakistan Ltd, ICI Pakistan Ltd, and HBL.
- Founder of the Dispute Resolution Forum at IBA, Karachi, promoting civil and commercial mediation.
- Accredited mediator and master trainer by the Centre for Effective Dispute Resolution, UK.
- Holds an LLM from the University of London and an LLB from Kings College London.
- Holds a degree in the Philosophy of Religion from Kings College London.
- Called to the Bar from the Honourable Society of Gray's Inn London.
- Advocate of the Sindh High Court.



Zafar Iqbal Kalanauri

- Advocate Supreme Court of Pakistan and prominent figure in legal and ADR domains.
- Senior Partner at Zafar Kalanauri & Associates since 1986.
- Recognized as an Arbitrator, Mediator, White Collar Crime Investigator, and reformist in Legal System and Legal Education.
- Holds an M.A. in Social Sciences and an L.L.B. from the University of Punjab.
- Proficient in multiple languages.
- Chairman of the Structural Committee on Legal Education Commission.
- Vice President of the Pakistan Mediators Association.
- Serves on the Steering Committee of the National Law University and the Mediation Committee at the Lahore Chamber of Commerce & Industry.
- Played a crucial role in establishing the Lahore Chamber of Commerce & Industry Mediation Centre.
- Advisor to the Chief Justice of Lahore High Court on ADR implementation.
- Adjunct Professor of Law at LUMS and Punjab University Law College.



Asiyan Suleymanoglu

- Professional mediator, negotiator, trainer, and conflict management consultant with over 15 years of international ADR experience.
- Founder of Akina Consulting, offering innovative training materials and global consulting services.
- Directed significant ADR projects with the World Bank, European Union, and ABA-ROLI.
- Mediated over 300 civil disputes.
- Worked with legal and human rights organizations in Turkey, Syria, Iran, Egypt, Pakistan, and the Philippines.
- Holds an L.L.M. in Rule of Law for Development from Loyola Chicago University.
- Earned a Diploma in Law from Istanbul Bilgi University.
- Visiting scholar at Columbia University Law Faculty, Mediation Clinic in New York.
- Member of the European Network of International Family Mediators and Mediterranean Women Mediators Network.
- Judged international mediation competitions.
- Native Turkish speaker and fluent in English.



ADRI Profile

- **Established Leader in ADR:** Pakistan's first and only platform offering modern dispute resolution training and services.
- **Pioneers:** Pioneers of Trade Dispute Laws in Pakistan, working with the USAID.
- **Pioneers of ADR In Pakistan** working with Asia Foundation on FDI, Forex and ADR.
- **Accredited Courses:** Introduced Pakistan's first Commercial Mediation Courses in 2018, accredited by the UK's Civil Mediation Council (CMC), Singapore International Mediation Institute (SIMI), and the International Mediation Institute.
- **Wide Range of Offerings:** Provides a variety of courses and have trained students, professionals and government officials in Pakistan
- **Roster of Mediators:** In partnership with the Asia Foundation, introduced Pakistan's first Roster of Mediators categorized by industrial expertise, including areas like commercial-corporate, international, family, and power industry disputes.
- **Expert Engagement:** Offers expert consultations, international webinars, accredited trainings, and coaching and mentorship programs.
- **Women in ADR:** Launched a chapter to enhance women's participation in ADR.
- **Educational and Professional Partnerships:** Established ADR centers in law schools and professional centers in Lahore and Islamabad. Developed linkages with Lahore High Court Bar Association, Provincial Bar Councils, and is linked with IBA and approved by the Sindh High Court.
- **Client Services:** Provides both online and face-to-face ADR services to notable commercial clients like Royal Fans and Nawan Labs, and offered minimal-cost, quick ODR services during COVID-19 for startups and small businesses, especially in the food delivery industry.
- **Community and Support:** A platform for both current and future Dispute Resolution Specialists to unite, support, and learn from one another.



Crowther Mediation Profile

Crowther Mediation have earned a reputation for excellence in dispute resolution. Their mediators have achieved incredible results in high profile, complex matters all over the world. They have also lobbied for changes in legislation in the UK, Greece, UAE and Pakistan.

They have sat on the board of numerous organisations shaping the future of mediation and developing the mediation processes used in various legal frameworks today. Having taught mediation and dispute resolution globally, for a number of years, it made sense to them to develop their own Civil/ Workplace Mediation Foundation Training Course in 2020.

The course achieved instant recognition, becoming the fastest accredited course. It became clear to them, the mediation market had been waiting for this. The Crowther Mediation Foundation Training Course is delivered in universities in the UK, UAE and Europe.

Crowther approved trainers all have a wealth of experience in the field of mediation and this is evidenced in the training they deliver. Delegates benefit from working with real life scenarios and trainers who have learned from their own experiences, and are willing to share them. Their knowledge and passion for mediation can be seen in the lectures they deliver and their engaging teachings.

The name Crowther has become synonymous with resolving disputes, both nationally and internationally. Having successfully trained mediators all over the world, they have built a solid reputation for delivering high-quality training programs that empower individuals to effectively resolve conflicts through mediation.

Crowther Mediation is an independent mediation practice offering mediation training and supervision to mediators and HR departments across the UK and international markets.

They are Registered with the [Family Mediation Council](#) and the [Civil Mediation Council](#), their award winning team are also proud to be approved by the EU to provide services globally.



Testimonials

The ADR Initiative has trained professionals from governmental organisations, private sector and students.



“ The course was very informative one. The method of the course was very unique and really helpful in professional life. Good wishes for Team ADRI. ”

-Zunair Seemab (CPPA)



“ My experience with ADR Initiative has been great so far. I believe this is one of the best courses I have taken. ”

-Taiba Usman (ISL)



“ I have found this course and especially the role plays very interesting. So I would suggest everyone to take part in it, as it is practically very helpful too! ”

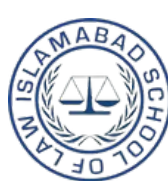
-Mohib Nazki (ISL)



“ The mediation course was truly remarkable. The mixed balance of interactive classroom sessions and role plays in this training added significantly to the learning of participants. I would definitely encourage everyone interested in the field to attend this course. ”

-Hassnain Raza (SECP)

We are proud to have trained Mediators in these illustrious organizations



MINISTRY OF
COMMERCE
PAKISTAN



OFFICE OF THE
ATTORNEY-GENERAL FOR PAKISTAN



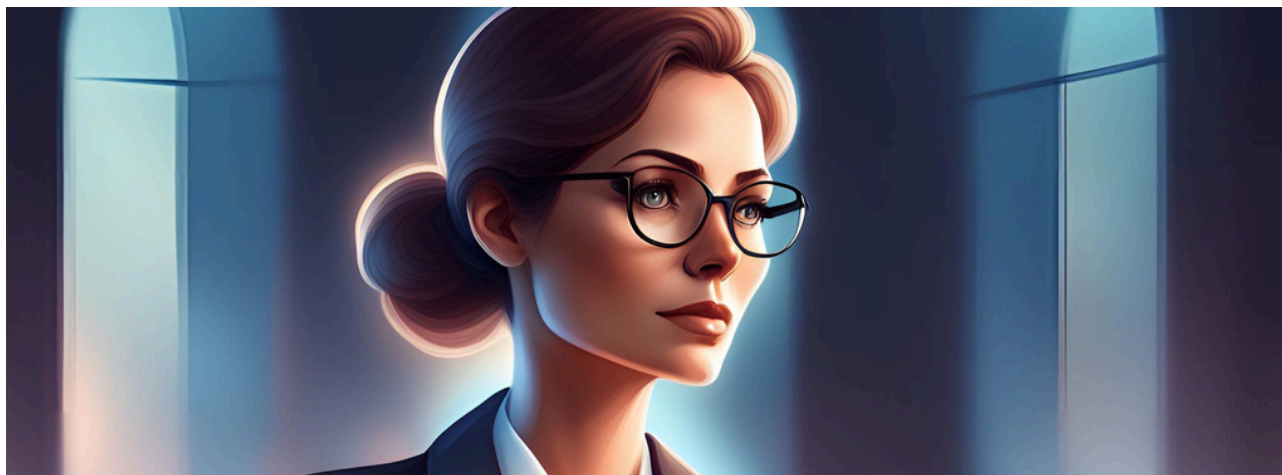
The Institute of
Chartered Accountants
of Pakistan

CA
PAKISTAN

Cornelius,
Lane &
Mufti
Advocates & Solicitors



The Asia Foundation



Testimonials

"A great course. I really enjoyed the interactive sessions. The role plays were insightful and thought provoking, giving us a real opportunity to practice our new found mediation skills. Not only were the trainers knowledgeable and engaging, but they were really supportive in helping all the delegates on our course to understand the concepts and develop their skills. I would highly recommend this course to any HR professional."

Claire Dodds Oculus HR

"I had a great experience attending the Civil Mediation Foundation Training course, which was conducted by Nicola Crowther. The course content was highly relevant and provided a comprehensive understanding of civil mediation. The course materials and handouts were well-prepared and assisted in the learning process. Nicola Crowther's expertise and delivery as a trainer were exceptional, making the learning experience highly valuable. Overall, I highly recommend this course to any colleague who is interested in advancing their mediation skills."

Kingsley Boateng

"Nicola's considerable experience and expertise provided a valuable insight into the world of Civil mediation. She is very personable and easy to learn from, balancing everyone's level of expertise within in the group. The course materials were conveyed in an effective way, the use of real case studies allowed you to gain very valuable experience. It is an intense course, but I found it both thought provoking, inspiring and really good fun and would highly recommend training with Crowther Mediation."

Jenny Carter David Gray Solicitors

Thank you for reading!



Contact:

- +92 318 4848940
- courses@theadrinitiative.com
- www.adrinitiative.com



Contact:

- 0330 390 3398
- enquiries@crowthermediation.co.uk
- crowthermediation.co.uk